

2020 TIBBETTS AWARD WINNER

UltraVision Corporation



U.S. Small Business Administration



SBIR · STTR
America's Seed Fund
POWERED BY SBA

UltraVision sees beyond industry-standard mammography to introduce a patent-pending ultrasonic method for breast cancer screening – potentially reducing the pain and cost associated with screening while increasing access to early and frequent screenings for the 1 in 8 U.S. women diagnosed in their lifetime.

LOCATION

FL

North Palm Beach

PHASE III SUCCESS

\$10M

FUNDING AGENCIES

HHS

Department of Health and Human Services

NIH

National Institutes of Health

Impact & Achievement

Breast cancer is the second most common cancer among women in the United States, with over 245,000 cases diagnosed each year. Statistically, 1 in 8 women will be diagnosed with breast cancer at some point during their lifetime. Breast cancer may be detected through the visualization of clusters of microcalcifications in breast tissue, and currently, the only accepted method is mammography which uses ionizing X-ray radiation, and this requires compressing the breast which can be painful and traumatic. Florida-based UltraVision Corporation has developed a new method of discriminating microcalcifications through a non-compressed ultrasonic method they call CA-Mode.

Developed with Small Business Innovation Research (SBIR) funding, CA-Mode can reliably visualize microcalcifications by ultrasound – a radiation-free alternative to mammography. CA-Mode can display just the microcalcifications as colored dots, with or without the fused B-Mode morphology image to emphasize just the microcalcification particles. Cancer is only confirmed by biopsy and histology - to perform the biopsy, microcalcifications must be visualized to guide the needle to sample at the location of the microcalcifications. Until now, an X-ray mammogram has been the only reliable method that could see the microcalcifications and it is used in a process called Stereotactic Biopsy which is time-consuming, expensive, and painful in its use of large diameter needles. CA- Mode ultrasound can now guide the core biopsy to the microcalcifications with a much thinner needle in a relatively painless and much quicker and simpler procedure. As ultrasound also visualizes the surrounding soft tissue well the lesion boundary can also be better assessed.

UltraVision has received multiple SBIR grants from the National Institutes of Health (NIH), enabling the development of algorithms to implement all of the then-known modes of ultrasound to be designed into a single large Field Programmable Gate Array (FPGA). As a result, UltraVision has not only successfully commercialized, but continued to build algorithms for efficient imaging. UltraVision has also utilized NIH SBIR funding to develop photoacoustics for angiogenesis imaging of cancer and elastography for imaging the hardness of cancer. Other scanners have been commercialized for scanning mice, blood flow post graft surgery, and neurological scanning. UltraVision has raised over \$10 million in Phase III funding and had sales of \$1 million in 2019. In 2019, the company received over 50 orders for systems and anticipates 300+ orders in 2020. UltraVision has developed its line of point-of-care scanners and employs a core staff of 13 people as well as a large independent sales staff. UltraVision has also found immense value in the NIH SBIR program's provision of a streamlined framework that the company can use to form partnerships with specialized research institutions, including universities. The NIH process has also led the company to analyze the market needs to a depth beyond normal commercial analysis, an incredible benefit, not only in the R&D process but in the commercialization of new technologies. This is demonstrated again in an FPGA-based scanner, which will sell for under \$1,000 and will perform lung ultrasound to diagnose COVID-19.

The company is now working to establish clinical claims for its CA-Mode innovation. UltraVision presents a hopeful future for painless, lower-cost breast cancer detection, enabling earlier and more frequent screenings and in turn, low cost, earlier disease diagnosis, and treatment options.

ultravisionusa.com